# BEEL///E Capital Advisors Pvt. Ltd. SEBI Registered Cat-I Merchant Banker

## CORPORATE PROFILE





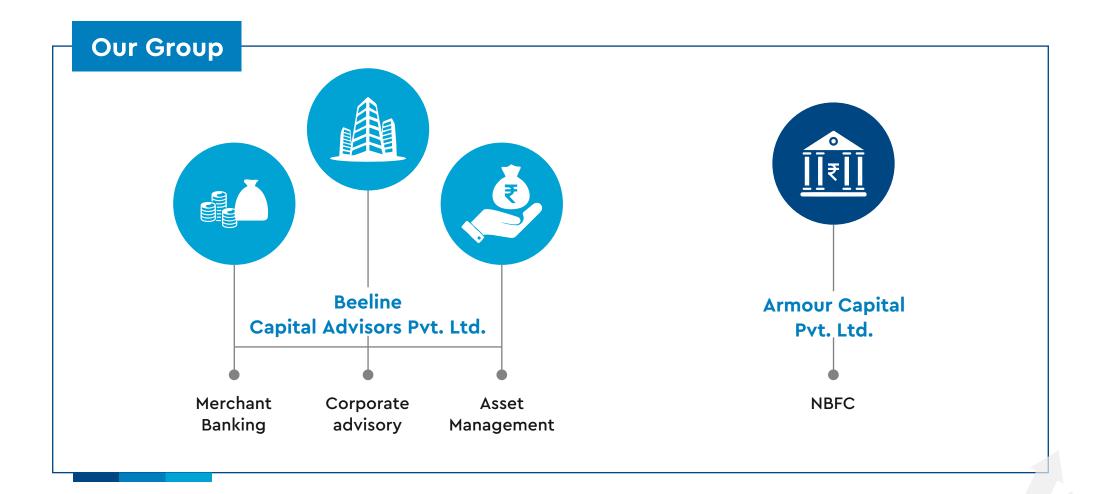
## Vision

"To nurture relationships for mutual and sustainable growth, Ethically."

## **Mission**

"Organic Growth of every relationship which provides inspiration"







### About Us

We, at Beeline Capital Advisors Pvt. Ltd., are providing services in various areas of capital markets which include Merchant Banking Services, Corporate Advisory Services, and Asset Management Services. Our promoters are having more than 2 decades of experience in the capital markets. We are actively working in SME Listing, Valuation of companies for various transactions, fund raising, migration to main board, mergers and acquisition, takeovers.

Currently, we are advising to more than 55 listed companies for their capital market needs. We also have NBFC for catering various financial needs of our clients.





## Services we offer

1	Initial Public Offerings (IPO- Main Board & SME)	
2	Valuation	
3	Open Offer & Take Over	
4	Migration from SME to Main Board	
5	Delisting	-
6	Buyback	
7	Right Issue	





## Initial Public Offering Service

	ence Pricing	Prospectus	Issue Post IPO Management Closure
	Service Emerge		Main Board
Paid up Capital (Post Issue)	Up to 25 Crores	Up to 25 Crores	At least 10 Crores
Net Tangible assets Net Worth	At least 1 crore	Positive Net worth	Tangible Assets - 3 Crores for 3 years Net worth - 1 Crore for 3 years
in. Application / lot size	At least 1 Lakh	At least 1 Lakh	
Underwriting	100% Underwriting by merchant banker 15% from their own account		Not Mandatory
Market Making	3 Year Respo Merchant	-	2 years if post issue capital less than 10 crores
Minimum Investors	50 for IPO only	50 for IPO only	



## Valuations

- Valuation of Shares and Securities
- Valuation as per Income Tax Acts/Rules under Section 56/Rule 11
- Valuation under FEMA requirement
- Fairness Opinions on exchange ratio as per SEBI Regulation
- Business Valuation
- Valuation of Brands, Intangible Assets & Intellectual property
- Valuation of Financial Securities, Instruments and Derivatives
- Valuation of Real Estate
- Valuation of Infrastructure assets and specialized assets
- Purchase price allocation for Mergers & Acquisitions
- Impairment studies for Tangible Assets
- Impairment studies for Intangible assets & Goodwill
- Valuations of ESOPs and Sweat Equity
- Valuation for Tax, Transfer Pricing and Company Law matters
- Valuation under Insolvency and Bankruptcy Code





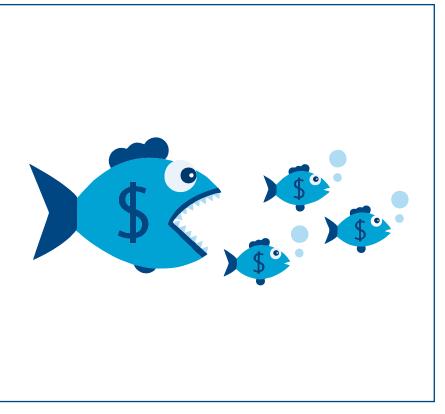
## **Open Offers & Take Over**

A takeover Offer is a type of action in which an offer is being made to acquire another listed company. It could be made by an individual or a group or any legal Entity, which is known as the acquirer, while the subject matter of the bid is referred to as the target company. The takeover offer could be a Friendly offer or could be a Hostile Offer.

Securities and Exchange Board of India (substantial acquisition of shares and Takeovers) Regulations, 2011 is the primary piece of law which regulates Takeovers of Listed Companies in India.

An Open Offer is made to the Public shareholders of target company pursuant to a Trigger event as prescribed in regulations to provide them an exit opportunity in case the public shareholders are not willing to continue with the company and/or upcoming management pursuant to Takeover Offer.

A Merchant Banker called as Manager to the Offer is a Registered Intermediary who make sure that SEBI (SAST) Regulations are well complied in the Offer and in addition act to prevent any loss to any Public shareholder.





## Migration to Main Board

SME Company's listed on Emerge/SME platform of NSE/BSE are eligible to migrate its securities/listing to Main Board of NSE/BSE, post completion of a period of 2 years from its listing.

Company that have paid up capital of more 10 Crores and market cap of 25 Crores are eligible to migrate its securities from SME platform to Main Board of NSE/BSE.

Company is required to take prior permission of stakeholders and have to submit the Information Memorandum with the Stock Exchange.

Post receipt of Stock Exchange In-Principle approval, such SME Companies is migrated from Emerge/SME platform to Main Board of NSE/BSE. Post migration company is required to comply with all corporate governance norms prescribed under SEBI (LODR), Regulations, 2015.





### **Corporate Advisory Services**

We provide corporate advisory services to listed and unlisted Company's as follow:

- Capital Re-structuring
- Corporate Re-structuring
- Pre-IPO Placement
- Qualified Institutional Placement
- Issuance of ESOP's
- Transaction Advisory
- Post Listing Compliances of Stock Exchange of listed companies
- Restatement of Financial Statement
- Conversion of Financials from GAAP to IND-AS
- Preferential Allotment of Shares
- Fund Raising through private placement
- Fund Raising through issuing Debt Instruments
- Debt funding through NBFC's

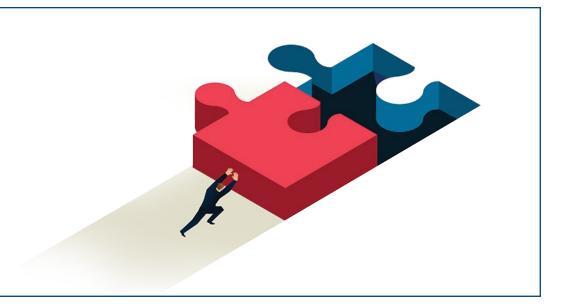
**Providing Expert Advisory Services to Top Notch Companies** 





## Mergers & Acquisition

We assist the companies in mergers and acquisition. Mergers and Acquisition helps the companies to have an in-organic growth. We assist listed and unlisted company in its valuation, share exchange ratio, getting requisite approval of Stock Exchange, SEBI and other regulatory authority for the proposed scheme of Merger/amalgamation. We assist in due-diligence process, preparation of Abridge prospectus, Information Memorandum, finalizing the scheme of merger/amalgamation, pre and post merger formalities with the Stock Exchange for listing of securities of resulting company.





## **Clients Across Industries**





Infra projects

FMCG



Pharmaceutical



IT & ITES



Real Estate & Malls



Data Management

-	

Solar power



Home Appliances



Chemical

Gold & Ornaments



Textile



**Fire Safety** 

Laminations



## Our Strengths



Speedy Execution with Quality content



Diversified Knowledge base



Dedicated team of professionals

Versatile

Know-How

One stop solution to business needs





#### CA NIKHIL SHAH Founder Director

- More than 2 decades of experience in Capital markets
- Handled 50+ Initial Public Offering, Corporate Deals.
- Extensive experience in evaluating growth opportunities and strategizing financial estimates for businesses
- Holds Degree of Chartered Accountants, LLB, B.Com and DISA



## CA YOGESH JAIN

## Associate Director

- Over 15 years of professional work experience.
- Worked with National Stock Exchange of India Limited (NSE) and having experience in field of Capital market, Trading, Listings and IPO.
- Instrumental in launch of Currency derivatives segment, mutual fund segment, Interest rate futures and setting
  up NSE International Stock Exchange NSE IFSC at GIFT city in Gujarat.



## CS NEVIL SAVJANI Head

#### **Merchant Banking**

- More than a Decade of experience in Investment Banking
- Handled 50+ Public offerings (Main Board and SME), More than 15 Takeovers/ Open Offers, QIP's, Buy Back etc.
- Expertise in SEBI Laws and Corporate/ Company Law Affairs
- Proficient in managing a broad spectrum of Secretarial Compliances of listed companies and also resolving critical secretarial and legal issues.

#### **Our Team**





#### **CA SANDEEP GUPTA** Senior Manager - Merchant Banking

- More than 3 years of experience in Merchant Banking
- He has expertise in the valuation of company securities and completed valuation of 200+ companies
- He has handled around 7 IPO and 2 Open Offers
- He is having expertise in preparing the restated financials of the company, SEBI laws etc.



#### **CS IKSHIT SHAH** Senior Manager - Merchant Banking

- More than 7 years of experience in Investment Banking
- Handled 20+ Public offerings (Main Board and SME)
- Expertise in SEBI Laws and Corporate Laws
- Proficient in drafting, departmental liasoning and valuations



#### **CS GAGAN KOHLI** Business Head cum Compliance officer

- Over 5 year of professional work experience
- Worked with Bombay Stock Exchange (BSE) and having experience in field of Capital Market, Trading, Listing and IPO
- Expertise in evaluating Company Business and preparing them for IPO.

#### **Our Team**





#### **CS RAVI PATEL** Assistant Manger - Merchant Banking

- He has expertise in Corporate/ Company Law Affairs
- He assisted in handling IPO's. Open Offers and Valuation of Company.



#### SATISH NARVARIYA Business Analyst

- Have an Experience in company law affairs.
- Expertise in valuations of company securities.
- Assisted in company IPO.



#### AANAL PARIKH Assistant Manager Business Development

- Over 3 year of professional work experience
- Expertise in business management & back end work



## Beeline – One stop solution for Corporates











### **CLIENT SAY**





Beeline Capital is the perfect decision for our listing & growth. Beeline has a wonderful team & we are satisfied with the support provided by Beeline team. We recommend all the promoters to choose Beeline as their Growth partner.

Vital Chemtech Ltd. Mr. Vipull Bhatt (Chairman cum Managing Director)



I must thank Beeline Capital and team for providing a wonderful platform. They gave us the right advice and handhold us through the entire way. Professionally handled all our IPO work with dedication and their services are top-notch.

Viviana Power Tech Limited Mr. Nikesh Choksi (Chairman Cum Managing Director



It has been an amazing experience working with Beeline Capital for our IPO. The process was smooth. Beeline team is helping SMEs in their growth. We are grateful to them for faith in us.

Kore Mobile Mr. Kamlesh Thakker (Chairman cum Managing Director)



We are absolutely glad to share our journey with Beeline Capital. The whole process was completed with record time which we never thought would have been possible in our case. They are truly a one stop solution for SME Listing.

Trident Lifeline Limited Mr. Hardik Desai (Chairman)



It's crucial to deal with financial matters, especially, when it comes to amalgamation, merger, financial structuring & valuation. We trust Beeline Capital for all our financial matters & Corporate Advisory Services.

Mangalam Worldwide Limited Mr. Vipin Prakash Mangal (Chairman Cum Managing Director)



It was a great & satisfactory experience with Beeline, who intend to develop the ecosystem for SME Listing, thinking ahead of time and client as first priority always. Beeline Capital Advisors has helped us evaluate our company's right value and helped us in company's growth.

Kotyark Industries Limited Mr. Gaurang Rameshchandra Shah (Chairman Cum Managing Director)

#### **CLIENT SAY**



We are thankful to Beeline team to help us grow from SME Listing to Main board. Beeline identifies a gem among the stones. We really believe the way Beeline works.

Axita Cotton Limited Mr. Nitinbhai Govindbhai Patel (Promoter Cum Managing Director)



Approaching Beeline is the best decision we have ever made for listing of our Company on SME Platform. Process was really smooth & fast. It was positive experience working with their team who assisted us right pre & post listing.





Team Beeline has been truly helpful to us while exploring fund raising through Capital Markets. The team provides complete handholding support throughout the listing process. I recommend team Beeline to all corporates, exploring professionals for IPO.

#### Sonu Infratech LimitedMr.

Ramji Shrinarayan Pandey (Chairr an and Managing Director)



I am really thankful for advisors to the Issue on planning our SME IPO with complete time duration. Entire process was very smooth & complete with happy listing.

**Chandra Bhagat Pharma Limited** Mr. Hemant Chandravadan Bhagat (Chairman cum Managing Director)



I am absolutely glad to share our journey with Beeline & team. SME IPO played an important role in creating wealth, helping us getting listed without any complexity.

Megastar Foods Limited Mr. Vikas Goel (Chairman cum Managing Director)



We had been warned of how complex Listing process can be by various industry people when we decided to list. However, we were fortunate to have Beeline Capital Advisors by our side during the IPO. We thank team Beeline for associating with us for our IPO filing process.

Kandarp Digi Smart BPO Limited Mr. Sunil Kumar Rai (Chairman cum Managing Director)



## WALL OF FAME





#### VITAL CHEMTECH LIMITED (Ahmedabad, Gujarat)

- Issue Price : ₹ 101
- Issue Size : ₹ 64.64 Cr Listing Price : ₹ 164
- Listing Gain : 62%
- No. of Times Subscribed : 79.33



OBILE

- Issue Price : ₹ 36 Issue Size : ₹ 10.8 Cr
- Listing Price : ₹ 50
- Listing Gain: 39%
- No. of Times Subscribed : 14.97



(Ahmedabad, Gujarat) Advisors to the issue

**Dharmaj Crop Guard Limited** 

- Issue Price : ₹ 237
- Issue Size : ₹ 251.15cr
- Listing Price : ₹ 266
- Listing Gain : ₹ 12%



#### **VIVIANA POWERTECH LIMITED** (Vadodara, Gujarat)

- Issue Price : ₹ 55
- Issue Size : ₹ 8.8Cr
- Listing Price : ₹ 90
- Listing Gain : 64%
- No. of Times Subscribe : 85.21



#### **Cyber Media Research** & Services Limited (Gurgaon, Haryana)

- Issue Price : ₹ 175
- Issue Size : ₹ 14.04Cr
- Listing Price : ₹ 245.25
- Listing Gain: 40%
- No. of Times Subscribed : 22.31



#### Aristo Bio-Tech and Life Science Limited (Vadodara, Gujarat)

- Issue Price : ₹ 72
- Issue Size : ₹ 13.05Cr
- Listing Price : ₹ 80
- Listing Gain: 11%
- No. of Times Subscribed : 217.72

## RBM 💞 Infracon

#### **RBM INFRACON LIMITED** (Jamnagar, Gujarat)

- Issue Price : ₹ 36
- Issue Size : ₹ 8.37Cr
- Listing Price : ₹ 52.5
- Listing Gain : 46%
- No. of Times Subscribed : 40.32

#### Innovana Thinklabs Limited (Jaipur, Rajasthan)

- inno/ar Thinklabs Limited
  - Issue Price : ₹ 70 Issue Size : ₹ 7.7Cr

  - Listing Price : ₹ 77 • Listing Gain: 10%



(Ahmedabad, Gujrat) Issue Price : ₹ 45

**Airan Limited** 

- Issue Size : ₹ 14.85Cr
- Listing Price : ₹ 54
- Listing Gain: 20%





Kotyark Industries Limited (Vadodara, Gujrat)

Issue Price : ₹ 51
Issue Size : ₹ 11.26Cr
No. of Times Subscribed: 7.15



AXITA COTTON LIMITED (Ahmedabad, Gujrat)

> Issue Price : ₹ 60 Issue Size : ₹ 10.51Cr



BEELI//E Capital Advisors Pvt. Ltd.

**TRIDENT LIFELINE LIMITED** (Surat, Gujarat)

- Issue Price: ₹ 101
- Issue Size: ₹ 35.34Cr



Mangalam Worldwide Limited (Ahmedabad, Gujrat)

Issue Price : ₹ 101
ssue Size : ₹ 65.58Cr



Megastar Foods Limited (Chandigarh, Punjab)

Issue Price : ₹ 30

Issue Size : ₹ 8.04Cr



#### **Inflame Appliances Limited** (Solan, Himachal Pradesh)

Solali, Hillacilai Plauesii)

- Issue Price : ₹ 54
- Issue Size : ₹ **6.48Cr**



## **Zodiac Energy Limited** (Ahmedabad, Gujrat)

- Issue Price: ₹ 52/-
- Issue Size: ₹ 10.14Cr
- Listing Price: ₹ 62.4/-
- Listing Gain: 20%



**Chandra Bhagat Pharma Limited** (Mumbai, Maharashtra)

- Issue Price : ₹ 51
   Issue Size : ₹ 10.2Cr
- Issue Size : ₹ 10.20



Walpar Nutritions Limited (Gandhinagar, Gujrat)

- Issue Price : ₹ 55
- Issue Size : ₹ 6.6Cr
- No. of Times Subscribed: 9.48







Sigma Solve Limited (Ahmedabad, Gujrat)

Issue Price : ₹ 45

- Issue Size : ₹ 4.95Cr
- Market Cap CAGR: 409%



Sonu Infratech Limited (Jamnagar, Gujrat)



Issue Price : ₹ 36

- Issue Size : ₹ 8.64Cr
- Market Cap CAGR: 416%
- No. of Times Subscribed: 16.52

LAXMI

Laxmi Goldorna House Limited (Ahmedabad, Gujrat)

- Issue Price : ₹ 15
- Issue Size : ₹ 8.28Cr



**D K Enterprise Limited** (Panchkula, Haryana)

Issue Price : ₹ 40

Issue Size : ₹ 7.99Cr

• No. of Times Subscribed: 12.5



















## **Awards & Achievement** RANE CA Nikhil Shah CA Nikhii Shah Beeline Broking Limited D ZODIAC With shoers appreciation for Your Outstanding Contribution In the Process Of IPO listing On RSE SME Platform on 10th January, 2019 35E Sme **AIRAN** AIRAN LIMITED SHANGER STREET Nikhil Shah ----Lad Ukerner berte. ⊙NSE L ing the angle of the Engrand the s Engrand the s Engrand the s

# Thank You. Lets Connect!

## BEELINE

#### CAPITAL ADVISORS PVT. LTD.

SEBI Registered Cat-I Merchant Banker Reg. No. : INM000012917 Phone : 079-4840 7357 Web : www.beelinemb.com **Ahmedabad Office:** B/1311-1314, Shilp Corporate Park, Nr. Rajpath Club, Rajpath Rangoli Rd, Sarkhej - Gandhinagar Highway, Ahmedabad, Gujarat 380054

**Mumbai Office:** One BKC, C-1217, Bandra Kurla Complex, Bandra (East), Mumbai - 400051.

Jaipur Office: 505-ARG Corporate Park, Ajmer Road, Gopal Bari Jaipur - 302006